

# Request for Quote Checklist

More than a TPA.  
A part of your crew.

We don't believe in one-size-fits-all solutions. Tell us more about your needs and we'll provide data-driven health plan recommendations and solutions that deliver significant results.

## Repricing Checklist

A repricing analysis demonstrates the potential savings a client can anticipate with Nova's custom network solution by specifically looking at a client's current claims experience. The following information is required for Nova to perform a repricing analysis.

### Provider Details

- Name
- Address (including city, state, zip)
- Tax ID

### Patient Details

- Patient State and Zip Code
- Patient DOB
- Current Participant Status

### Claim Details

- Claim Type
- CPT Codes
- Modifiers
- Units
- Revenue Code
- Point of Service
- IP/OP Indicator
- Provider Specialty
- Eligible Charges
- Allowed Amount

## Disruption Checklist

A disruption analysis evaluates members' current providers and determines their participation status in Nova's custom network solution. The following information is required for Nova to perform a disruption analysis.

### Provider Details

- Name
- Address (including city, state, zip)
- Tax ID
- Patient State and Zip Code
- Current Participant Status

### Claim Details

- Eligible Charges

## Pricing Checklist

In order for Nova to develop a competitive proposal of our services, we would like to better understand the current benefit plans details and any changes that may influence the benefits strategy moving forward. Please include the following information for all groups along with any other relevant information that you feel would be beneficial:

### General Information

- Group Census: Zip Code, DOB, Gender, Status (Active, COBRA, Retiree, etc.)
- Coverage (S/F) and Plan (if multiple options)
- Current Schedule of Benefit(s)
- Effective Dates
- Aggregate Claims by month (including monthly enrollment counts) – 3 years (minimum 2 years)
- Large Claims Information (and/or 50% reports) – 3 years (minimum 2 years)
- If available, any case notes, pre-cert reports, trigger diagnosis and prognosis reports
- Current Network or Reference Based Pricing Partner

### Current Specific Coverage

- Stop-Loss Deductible
- Stop-Loss Contract Basis
- Benefits Covered
- Premium Rates
- Does the group have any Specific Advanced Funding?

### Current Aggregate Coverage

- Aggregate Yearly Maximum
- Stop-Loss Contract Basis
- Benefits Covered
- Premium (PEPM or Annual)
- Aggregate Factors

### Proposed Specific Coverage

- Stop-Loss Deductibles to be Quoted (if known)
- Aggregate Specific Deductible (yes or no, if yes – amount)
- Provide any Changes from Current Coverage
- Proposed Aggregate Coverage
- Provide any Changes from Current Coverage

### Contact Information

- Contact Name, Email Address, Phone Number and Mailing Address
- Requested Broker Commission and/or Broker Fee (if applicable)

## Why Nova

No two organizations have the same health care needs. But when it comes to health and wellness, they share a common goal — to promote better outcomes for the people behind the plan.

We've been in the business of health care solutions since 1982. The landscape has changed, and we've evolved right along with it. Today's challenges call for an innovative approach to plan management — that's where we come in. We do more than just report statistics. We deliver unparalleled service. We solve problems. And we move with empathy.

Your situation is unique — your health plan solution should be too. Let's find out how we can turn your health plan risks into opportunities for meaningful changes for members and significant cost savings.



Put our innovative health plan solutions to work for you today.

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